COBRA Insurance Brokers has traded in or form or another for over 100 years.

We handle all aspects of insurance for a wide variety of companies, sole traders, charities and non-profit organisations, as well as private individuals.

We're part of the wider COBRA Group, which manages and influences over £400m of premium annually.

And it's this combination of market strength and access to the powerful resources of the COBRA Group, coupled with our personal service. which sets us apart from other broke

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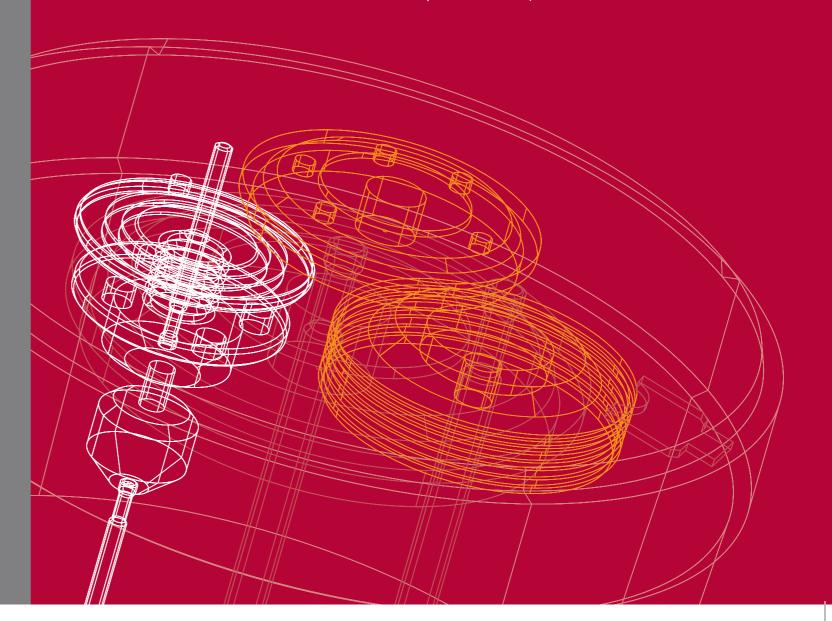
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CUBRA Insurance Brokers Limited is authorised and regulate by the Financial Services Authority. Reference No. 307980. COBRA Insurance Brokers Limited is registered as a compan in England and Wales No. 03233679

Registered Office: 110 Fenchurch Street. London. EC3M SIT



# **Manufacturing Insurance:**A vital component in your business



### It's our business to protect your business

At COBRA, our aim is to find you the most appropriate cover for your business.

We also aim to find you the most affordable cover for your business.

And we do this by having a dedicated account manager who takes the time to get to know you - and the nuts and bolts of your business - before we even approach the insurance companies.

We'll talk to you about the challenges you face; your risks; and your plans for the future.

That way we'll understand exactly what type of cover you need. And what you *don't* need

### The right insurance cover for your business:

- Business interruption
- Engineering (inc. breakdown)
- Employer's liability
- Goods in transit
- · Loss of profits
- Fleet
- Marine cargo
- Medical
- Overseas operations
- Public liability
- Product liability
- Product recall
- Property

## We're on your side

When it comes to finding the right insurer for your business we have a wide range to choose from. And because we know your business inside out we can present your risk to the insurance companies in a clear, concise way.

This means they'll feel confident about giving you a competitive quote. And it could help you receive more favourable terms - without decreasing your cover.

We work for *you* not the insurance company. Which means if you ever need to make a claim, your dedicated account team will ensure it's dealt with as thoroughly and efficiently as possible. And we do this by negotiating directly with your insurance company on your behalf.

# Why are manufacturing companies choosing COBRA?

Your business is successful because you've purchased the right equipment; you're working with the best suppliers; and you've got a dedicated team of employees.

Having the right insurance broker working on your behalf is another important aspect of your business.

Which is why manufacturing companies, who are looking for a trustworthy, supportive and reliable broker, are choosing COBRA Insurance Brokers.

#### A personal service

COBRA Insurance Brokers is an independent insurance broker and part of a dynamic and innovative group, which also includes underwriting and financial services.

This means we have unrestricted access to the entire marketplace including Lloyd's and the London open market via our in-house Lloyd's brokerage, COBRA London Markets.

As a group we're focused on finding cost effective and cover efficient insurance programmes. As individuals we're dedicated to offering a personal service based on good communication, trust and a shared vision.

Talk to a member of the manufacturing account team now. You can reach us on

Or drop us an email at manufacturing@cobrainsurance.co.uk

